

4/3/19
TT mdy



Russell Police Department

14820 Chillicothe Road Novelty, Ohio 44072

9-1-1- Emergency / 440-338-1212

Non-Emergency- 440-338-6212

Fax- 440-338-6113

Email- rpd@russellpolice.com

Russell Township Trustees

Justin Madden

James Mueller

Gary Gabram

Russell Township Fiscal Officer

Karen Walder

Date: April 1, 2019

Re: Police Vehicles

In order to maintain a healthy fleet of vehicles the department has traditionally purchased one vehicle per year and traded one in. This practice helps in reducing maintenance costs and most importantly provides a safe and dependable emergency vehicle.

The department has traditionally maintained a fleet of six vehicles, which includes an unmarked vehicle. This practice is done with the purpose to rotate the use of a vehicle, and in the event of vehicle(s) becoming disabled; the department would maintain a healthy fleet of vehicles.

As of 03-25-2019, this is the current fleet of police vehicles:

- 2017 Ford Explorer / PI - Car# 8120 – 16,652 miles.
- 2018 Ford Taurus / PI - Car# 8121 – 16,652 miles.
- 2016 Ford Taurus / PI - Car# 8122 – 51,054 miles.
- 2017 Ford Explorer / PI - Car# 8123 – 45,283 miles.
- 2015 Ford Taurus / PI - Car# 8124 – 54,835 miles.
- 2013 Ford Taurus / PI - Unmarked-Car # 8181 – 70,295 miles.
- 2014 Ford Taurus / PI- (Previously Car #8121) Saved as a school officer vehicle -76,045 miles

On 04-01-2019, Nick Abraham-Elyria Ford quoted a price of \$29,747.06 for a 2019-Ford- Police Interceptor /Taurus PI, including Temporary Tag and Document Fees, delivered to our police station. This would be the last Ford Taurus /PI, as Ford will no longer manufacture the Taurus / PI model beginning in 2020.

Included in the quote are the following options:

- 3.5 V6 Eco-boost engine.
- All- Wheel Drive
- Front Headlight Prep Package
- Rear Light Package
- Spot Light
- Vinyl Wrap
- Key Alike
- Power Window Disable

Elyria Ford quoted the Trade in value of \$6,500.00 for 2013 Ford Taurus / PI – Unmarked Car# 8181 – 70,295 miles.

According to NADA (National Automobile Dealers Association) value, the vehicle is worth \$ 5,150.00 in Rough Trade-In Condition and \$ 6,100.00 in Average Trade-In Condition.

Elyria Ford quoted the Trade in value of \$5,500.00 for 2014/Ford/PI (Previous Car #8121) saved as a school officer vehicle - 76,045 miles.

According to NADA (National Automobile Dealers Association) value, the vehicle is worth \$ 6,100.00 in Rough Trade-In Condition and \$7,175.00.00 in Average Trade-In Condition.

I recommend that the Department purchase a 2019 Ford Taurus /PI from Elyria Ford of Elyria, OH.

I recommend trading the 2013/ Ford Taurus / PI to Elyria Ford for \$6,500.00

I recommend trading the 2014/ Ford-Taurus / PI to Elyria Ford for \$5,500.00

The cost for the new car with trades in would be \$17,747.06 which includes \$250.00 in Document Fees and a 30-day tag for \$33.50.

The equipment would be removed from the 2015 Ford Taurus / PI - Car# 8124 – 54,835 miles and convert it to the Department's Unmarked vehicle.

Total project cost:

2019-Ford PI/Taurus - \$17,747.06 - with trade in value \$12,000.00

Equipment purchase and installation - \$6,231.86

Exterior vehicle graphics - \$465.00

Estimated cost to remove white vinyl wrap and graphics / buff out paint /window tint - \$1,100.00

Total Project cost / capital outlay - \$25,543.92

Respectfully,

Chief Timothy Carroll

Notes: Vehicle change over process

2013 Ford Taurus / PI - Unmarked-Car # 8181 – 70,295 miles.
Equipment removed from this vehicle and placed into 2015 Ford/PI.
Trade In.

2014 Ford Taurus / PI- (Previously Car #8121) Saved as a school officer vehicle -76,045 miles
Equipment removed. (Console, Radio, Light-bar)
Trade In.

2015 Ford Taurus / PI - Car# 8124 – 54,835 miles.
Equipment removed from this vehicle and placed into 2019 purchase.
Converted to the unmarked vehicle, and use equipment from the current unmarked vehicle.

2019 Ford Taurus/ PI New Vehicle
Purchase partial equipment and reinstall equipment from 2015 Ford Taurus into 2019 vehicle.

End result of police vehicle fleet

2017 Ford Explorer / PI - Car# 8120 – 16,652 miles.
2018 Ford Taurus / PI - Car# 8121 – 16,652 miles.
2016 Ford Taurus / PI - Car# 8122 – 51,054 miles.
2017 Ford Explorer / PI - Car# 8123 – 45,283 miles.
2015 Ford Taurus / PI - Unmarked – 54,835 miles.
2019 Ford Taurus/PI- Car# 8124 – 0 miles.

Nick Abraham

AUTO MALL

PROPOSAL SHEET

STOCK NO	7849200
DOB	
SS NUMBER	

PURCHASER'S NAME Russell Township DATE 1-Apr-19
 STREET ADDRESS 8450 Kinsman Rd. PHONE (440) 537-3314
 CITY Novelty COUNTY Geauga STATE Ohio ZIP 44072 SALESPERSON Nick

ENTER MY ORDER FOR ONE NEW USED CAR TRUCK DEMONSTRATOR FACTORY OFFICIAL CAR RENTAL VEHICLE AS FOLLOWS:

YEAR	MAKE	MODEL	BODY TYPE	COLOR	TRIM
2019	Ford	Taurus	Interceptor	Black/White	BLACK

VIN	TO BE DELIVERED ON OR ABOUT	STOCK NO
3FA6P0H71ER351925		
E-MAIL:	CASH PRICE OF VEHICLE	MSRP
		\$ 35,335.00
		SALE
		\$ 29,463.56

QT892

INSURANCE INFORMATION	
COMPANY NAME	
POLICY #	
AGENT	
PHONE #	
ADDRESS	2013 Ford Taurus
CITY	1FAHP2MT2DG157658
STATE	71000 MILES \$6,500.00

TRADE-IN AND OTHER CREDITS		DOCUMENT FEES	\$250.00			
TRADE-IN ALLOWANCE	(\$12,000.00)	SELLING PRICE	\$29,713.56			
BALANCE OWED ON TRADE		X 0% = SALES TAX	\$0.00			
BALANCE OWED TO		COUNTY	Geauga			
NET EQUITY		TITLE FILING FEES	\$33.50			
DEPOSIT		OTHER				
CASH ON DELIVERY		TOTAL	\$29,747.06			
OTHER		TOTAL CREDIT	(\$12,000.00)			
TOTAL CREDIT	(\$12,000.00)	BALANCE DUE	\$17,747.06			
TRADE-IN STOCK NO.	YEAR	2014	MAKE	FORD	MOD	Taurus
BODY TYPE	Interceptor	\$5,500.00	1FAHP2MT7EG170293	MILEAGE	76000	

ALL WARRANTIES, IF ANY, BY A MANUFACTURER OR SUPPLIER OTHER THAN DEALER ARE THEIRS, NOT DEALERS, AND ONLY SUCH MANUFACTURER OR OTHER SUPPLIER SHALL BE LIABLE FOR PERFORMANCE UNDER SUCH WARRANTIES, UNLESS DEALER FURNISHES BUYER WITH A SEPARATE WRITTEN WARRANTY MADE BY DEALER ON ITS OWN BEHALF, DEALER HEREBY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE ON ALL GOODS AND SERVICES SOLD BY DEALER. IN THE EVENT THAT ANY SERVICE CONTRACT IS SOLD, ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE IS LIMITED IN DURATION TO THE TERM OF THE SERVICE CONTRACT.

The front and back of this Order comprise the entire agreement affecting this purchase and no other agreement or understanding of any nature concerning same has been made or entered into, or will be recognized. If this agreement is for a used vehicle see contractual disclosure statement below. I hereby certify that no credit has been extended to me for the purchase of this motor vehicle except as it appears in writing on the face of this agreement. I have read the matter printed on the back hereof and agree to it as a part of this order the same as if it were printed above my signature. I certify that I am at least 18 years old, and hereby acknowledge receipt of a copy of this order.

CONTRACTUAL DISCLOSURE STATEMENT (USED VEHICLES ONLY) THE INFORMATION YOU SEE ON THE WINDOW FORM FOR THIS VEHICLE IS PART OF THIS CONTRACT INFORMATION ON THE WINDOW FORM OVERRIDES ANY CONTRARY PROVISIONS IN THE CONTRACT OF SALE

THIS ORDER IS NOT VALID UNLESS SIGNED AND ACCEPTED BY DEALER OR HIS AUTHORIZED REPRESENTATIVE

ACCEPTED BY PURCHASER _____ DATE _____

APPROVED _____ DEALER OR AUTHORIZED REPRESENTATIVE

SIGNED _____ PURCHASER

VIRTC1DP

CNGP530

VEHICLE ORDER CONFIRMATION

03/23/19 12:18:41

Dealer: F44433

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Page: 1 of 1

2019 TAURUS

Order No: 9999 Priority: B4 Ord FIN: QT892 Order Type: 5B Price Level: 950
Ord Code: 500A Cust/Flt Name: RUSSELL PO Number:

		RETAIL	DLR INV		RETAIL	DLR INV
P2M	AWD INTERCEPTOR	\$29510	\$28035.00	663	REAR LIGHT PKG	\$475 \$446.00
UM	AGATE BLACK			67D	PWR WND DISABLE	25 24.00
YZ	POLICE WHITE				SP FLT ACCT CR	(946.00)
C	CLOTH/CLOTH	60	57.00		FUEL CHARGE	4.56
W	BLACK				DEST AND DELIV	1095 1095.00
500A	EQUIP GRP			TOTAL	BASE AND OPTIONS	35435 32731.56
99T	3.5 V6 ECOBOOST	3050	2868.00	TOTAL		35435 32731.56
44C	6-SPD AUTO TRAN	NC	NC	*THIS IS NOT AN INVOICE*		
13C	DARK CAR LAMP	20	19.00			
13P	HEADLAMP PREP	120	113.00			
141	VINYL WRAP #1	820	771.00			
	FRT LICENSE BKT	NC	NC			
21D	SPOT LAMP DR	210	197.00			
43B	KEY CODE 1284X	50	48.00			
452	3.16 AXLE	NC	NC			

F1=Help F2=Return to Order F3/F12=Veh Ord Menu
F4=Submit F5=Add to Library

5099 - PRESS F4 TO SUBMIT

QC04163

V1DP0033 2.6



2013 Ford Sedan Police Interceptor

Sedan 4D Police Interceptor AWD



Are you looking to purchase or lease a vehicle in:

- The next 60 days?
- The next 30 days?
- I'm not looking to buy at all because (pls specify)

[Submit and view results](#)

Values

	Rough Trade-In	Average Trade-In	Clean Trade-In	Clean Retail
Base Price	\$4,650	\$5,625	\$6,425	\$8,850
Mileage (70,295)	\$500	\$500	\$500	\$500
Total Base Price	\$5,150	\$6,125	\$6,925	\$9,350
Options (add)				
Price + Options	\$5,150	\$6,125	\$6,925	\$9,350
Certified Pre-Owned (CPO)				+\$1,075
Certified Price with Options				\$10,425

Rough Trade-In - Rough Trade-in values reflect a vehicle in rough condition. Meaning a vehicle with significant mechanical defects requiring repairs in order to restore reasonable running condition. Paint, body and wheel surfaces have considerable damage to their finish, which may include dull or faded (oxidized) paint, small to medium size dents, frame damage, rust or obvious signs of previous repairs. Interior reflects above average wear with inoperable equipment, damaged or missing trim and heavily soiled /permanent imperfections on the headliner, carpet, and upholstery. Vehicle may have a branded title and un-true mileage. Vehicle will need substantial reconditioning and repair to be made ready for resale. Some existing issues may be difficult to restore. Because individual vehicle condition varies greatly, users of NADAguides.com may need to make independent adjustments for actual vehicle condition.

Average Trade-In - The Average Trade-In values on nadaguides.com are meant to reflect a vehicle in average condition. A vehicle that is mechanically sound but may require some repairs/servicing to pass all necessary inspections; Paint, body and wheel surfaces have moderate imperfections and an average finish and shine which can be improved with restorative repair; Interior reflects some soiling and wear in relation to vehicle age, with all equipment operable or requiring minimal effort to make operable; Clean title history; Vehicle will need a fair degree of reconditioning to be made ready for resale. Because individual vehicle condition varies greatly, users of nadaguides.com may need to make independent adjustments for actual vehicle condition.

Clean Trade-In - Clean Trade-In values reflect a vehicle in clean condition. This means a vehicle with no mechanical defects and passes all necessary inspections with ease. Paint, body and wheels have minor surface scratching with a high gloss finish and shine. Interior reflects minimal soiling and wear with all equipment in complete working order. Vehicle has a clean title history. Vehicle will need minimal reconditioning to be made ready for resale. Because individual vehicle condition varies greatly, users of NADAguides.com may need to make independent adjustments for actual vehicle condition.

Clean Retail - Clean Retail values reflect a vehicle in clean condition. This means a vehicle with no mechanical defects and passes all necessary inspections with ease. Paint, body and wheels have minor surface scratching with a high gloss finish and shine. Interior reflects minimal soiling and



2014 Ford Sedan Police Interceptor

Sedan 4D Police Interceptor AWD V6

Values

	Rough Trade-In	Average Trade-In	Clean Trade-In	Clean Retail
Base Price	\$6,525	\$7,600	\$8,475	\$11,100
Mileage (76,045)	-\$425	-\$425	-\$425	-\$425
Total Base Price	\$6,100	\$7,175	\$8,050	\$10,675
Options (add)				
Price + Options	\$6,100	\$7,175	\$8,050	\$10,675
Certified Pre-Owned (CPO)				+\$1,125
Certified Price with Options				\$11,800

Rough Trade-In - Rough Trade-in values reflect a vehicle in rough condition. Meaning a vehicle with significant mechanical defects requiring repairs in order to restore reasonable running condition. Paint, body and wheel surfaces have considerable damage to their finish, which may include dull or faded (oxidized) paint, small to medium size dents, frame damage, rust or obvious signs of previous repairs. Interior reflects above average wear with inoperable equipment, damaged or missing trim and heavily soiled /permanent imperfections on the headliner, carpet, and upholstery. Vehicle may have a branded title and un-true mileage. Vehicle will need substantial reconditioning and repair to be made ready for resale. Some existing issues may be difficult to restore. Because individual vehicle condition varies greatly, users of NADAguides.com may need to make independent adjustments for actual vehicle condition.

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Estimate
EST-6813

Hall Public Safety Upfitters
Corporate Office
8291 Darrow Rd.
Twinsburg, Ohio 44087
855-387-3911
Hallpublicsafety.com

Remit to/Mailing Address
12400 Beechlawn Ave. N.E.
Alliance, Ohio 44601

Customer
Russell Twp. Police Department
Attn: Chief Carroll
14820 Chillicothe Rd
Novelty, OH 44072

Estimate Date : March 25, 2019
Expiration Date : April 25, 2019
Sales rep : Jason Hall
Project : 2019 Sedan Interceptor

#	Item & Description	Qty	Rate	Amount
1	Re-use from old car- console system, MDT system, partition, gun rack, camera system, radar and misc. other items.	1.00	0.00	0.00
2	Whelen siren/light control SKU : 295SLSA6	1.00 EA	483.84	483.84
3	Havis 1 piece equipment bracket for Whelen 295SLSA6 SKU : C-EB40-WS2-1P Havis 1 piece equipment bracket	1.00 EA	24.80	24.80
4	Whelen compact 100 W Composite Speaker SKU : SA315P	1.00 EA	197.82	197.82
5	Whelen SA315 Mount Kit, 13-19 Sedan Interceptor SKU : SAK58	1.00 EA	0.00	0.00
6	Whelen vertex LED light- Red SKU : VTX609R tail lights (if needed)	2.00 EA	79.99	159.98
7	Whelen vertex LED light- Clear SKU : VTX609C 4 corner (if needed)	4.00 EA	79.99	319.96
8	Setina Aluminum Push Bumper for "12-"19 Sedan Interceptor SKU : PB400C-PISE13	1.00 EA	280.46	280.46
9	Whelen ION super LED light head. Red SKU : IONR (grill) New Cruiser and DB Car	2.00 EA	110.00	220.00
10	Whelen ION super LED light head. Blue SKU : IONB (grill) New Cruiser and DB Car	2.00	110.00	220.00
11	Labor - Mobile SKU : Labor - Mobile Labor to strip out all emergency equipment from 2015 Sedan Interceptor	1.00	300.00	300.00

#	Item & Description	Qty	Rate	Amount
12	Labor - Mobile SKU : Labor - Mobile Labor to remove equipment from 2013 and 2014 Sedan Interceptor	2.00	250.00	500.00
13	Labor - Mobile SKU : Labor - Mobile Labor to install equipment into new DB car, wire in and test	1.00	450.00	450.00
14	Misc. wires Misc. wires, connectors and supplies	1.00	25.00	25.00
15	Labor - Mobile SKU : Labor - Mobile Labor to install lightbar, console, 3 mobile radios, scanner, MDT system, camera system, radar, 6 corner LED kit, deck lights, push bumper, siren system, partition, trunk gun rack and misc. other items into new cruiser, wire in and test, ONSITE at RPD.	1.00	2,200.00	2,200.00
16	Misc. wires Misc. wires, connectors and supplies	1.00	150.00	150.00
17	GRAPHICS SKU : Graphics Install customer supplied graphics	1.00 EA	300.00	300.00
18	Two way radio antenna and cable SKU : Antenna If needed	4.00	75.00	300.00
Sub Total				6,131.86
Shipping charge				100.00
Total				\$6,231.86

Notes

Thank you for your business !!

****Remit to/Mailing Address****

12400 Beechlawn Ave.

Alliance, Ohio 44601

Terms & Conditions

Estimate is good for 30 days



3240 Mike Collins Drive
 Eagan, MN 55121
 888-683-9665 Toll free
 651-683-9740 Fax

Quotation

Date	Estimate #
3/25/2019	16798

Bill To
Russell Police Dept. Accounts Payable PO Box 522 Novelty OH 44072

Ship To
Russell Police Dept. Chief Tim Carroll 14820 Chillicothe Road Novelty, OH 44072

Terms	Est. Delivery from art approval	Rep	Project Name	
Net 30	1 week	Dani	Vehicle Graphics	
Qty	Description	Price	Total	
1	ULT-2042 Reflective Graphic Kit for a 2019 B&W Ford PI Sedan Taurus (Unit # 8124).	442.00	442.00	
	Estimated Shipping/Handling	23.00	23.00	

This estimate is based on plans and specifications provided at the time the estimate was given. Changes requested by the customer may cause a change in the quoted price. Freight will be added to the invoice unless other arrangements are made. This quote is valid for 30 days.

Authorization Signature and Date

X _____

Subtotal	\$465.00
Sales Tax (0.00)	\$0.00
Total	\$465.00

