



PRICE QUOTE

Customer:
 Russell Township Government office
 8501 Kinsman Road
 Novelty, OH 44072

DATE: 06-29-2016
 Quote# 14960

Quantity	DESCRIPTION	UNIT PRICE	AMOUNT
	Downstairs		
33	T8 1x4 2lamp (64w) retrofit 2-18w LED tubes	\$30.80	\$1,016.40
13	T8 2x4 3lamp (96w) retrofit 2-20w LED tubes	\$30.80	\$400.40
4	T8 2x2 2straight lamps (34w) retrofit 2-10w LED tubes	\$38.00	\$152.00
3	6inch can w/26w CFL replace with 9w LED new Sylvania kit	\$14.80	\$44.40
	1st floor - includes Crown and Assoc		
44	T8 1x4 2lamp wrap fixture (64w) retrofit 2-18w LED tubes	\$30.80	\$1,355.20
13	6inch can w/26w CFL replace with 9w LED new Sylvania kit	\$14.80	\$192.40
1	8ft 2lamp HO strip (257w) retrofit 2-20w LED tubes w/kit and reflectors	\$59.00	\$59.00
3	T8 6lamp ceiling fixture (230w) retrofit with 6-20w LED tubes	\$92.40	\$277.20
4	26w CFLs in file room replace with 14w LED Sylvania lamps	\$8.25	\$33.00
2	up and downstairs closets 60w incandescent lamps replace 14w LED	\$8.25	\$16.50
3	wall restroom fixture w/2-T8 4ft lamps retrofit 1-20w LED tube	\$15.40	\$46.20
3	6inch can w/65w BR30 replace with 9w LED new Sylvania kit	\$14.80	\$44.40
	5 year LED warranty with Pearlwind		
	Includes PJM cash rebate paperwork and submittal.		
	Aprox yearly cost to run current fixtures: \$1,800		
	Aprox yearly cost to run LED fixtures: \$925		
	Installation is turnkey and includes all materials. Also removal and disconnect of fixtures when needed, unless damage to fixture is likely, in which case customer will be notified of situation and consulted for decision.	optional	\$4,176.90
	Includes a PearlWind one year warranty on install labor		
	EPA approved recycling of lamps, ballasts and fixtures		\$250.00
	Hours calculated: 40 hour weeks. Closets,file room,garage,restrooms not counted.		
	Approximate Annual Savings in Electricity including A/C savings: Savings does not include any 24/7 night lights. Savings does not include reduction in current fixture maintenance costs. Labor, lamps and ballasts. (11 cents/kWh) 7,960 kWh/year \$875.60		
	Quoted price valid for 30 days.	Total project cost	\$8,064.00
	Terms: 50% upon approval and 50% 10 days upon completion of installation.		
	Thanks for the opportunity to quote your facility.		
	Pearlwind, LLC 24800 Chagrin Blvd., Suite 101 Beachwood, OH 44122 Phone: 216-591-9463 Fax: 216-586-6798 www.pearlwind.com		